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Two customers' men for established house. Must be experienced, industrious and loyal. Those with clientele preferred. Salary and commission. References required. Apply B. M., Box 372, City Hall Station.

NEW PLANT FOR ENDICOTT.

Shoe Company to Increase Daily Output About 8,000 Pairs.

The Endicott-Johnson Company is planning the erection of a large new shoe factory at West Endicott, N. Y., mear existing factories of the company at Johnson City and Endicott. Ground has already been broken in furtherance of plans calling for a four story build-ing 380 feet long and 60 feet wide, with a production capacity of 6,000 to 8,000 pairs of shoes a day. The company's daily capacity is now about 170,000 pairs.

The new plant will be devoted mainly to the manufacture of men's fine welt

AMERICAN EXPRESS IN SYDNEY

The American Express Company has established an exclusive office in Sydney, Australia, designed to enhance business relations between that country and the United States and to dispel the apparent prejudice said to exist in Australia against American banking organizations. The American Express Company is the first American banking and foreign collections institution to receive permission to operate in Australia.

MONEY MARKET.

FRIDAY, DECEMBER 23.	20.30 Jugoslavia, cents a c. Demand39
Renewals	Cables 40 19.30 Finland, cents a mari Demand 1.95 Cables 1.96
TIME LOANS.	20.26 Czecho-Slovakia, cents
Mixed collateral, 00 to 90 days. 5 Mixed collateral, 4 to 6 months. 5 Industrials, 60 to 90 days. 5 Industrials, 40 to 6 months. 5 COMMERCIAL PAPER. Rest names, 4 to 6 months. 5 Other names, 4 to 6 months. 5	19.30 Rumanta, cents a leu: Demand
DISCOUNT WATES, DESERVE BANK	2222 222

tercial paper, *15 days, 4½; 60 to 00
½; Liberty bonds and Victory notes,
4½; 16 to 90 days, 4½; bankers'
nces, In to 90 days, 4½.
November 2. Previous rate, 5,

OPEN MANKET RATES.

Clearing House exchanges, \$664,300,000; balances, \$60,900,000; Federal reserve credit balances, \$44,300,000. SILVER MARKET.

Official bar silver in New York, domestic, 55%c., unchanged foreign, 64%c., off 1/2c.; London, 34%d, off 1/2d.; Mexican dollars,

FINANCIAL NEWS AND COMMENT

Stocks Rally on Short Covering-Exchanges Dull-Libertys Are Strong.

The fact that stocks were firm yesterday appeared to have no more bearing inderlying market conditions than did the weakness of Wednesday and Thursday. Traders who had gone short of the oil, copper and miscellaneous inof weakness was Chicago and North-88 28½ western preferred. Advances of a point to 2 points were scored by copper stocks. of weakness was Chicago and North-The copper situation promises to become $131\frac{1}{2}$ $111\frac{1}{2}$ 130 1 increasingly interesting after January 1, $6\frac{1}{2}$ $6\frac{1}{2}$ 4 5 as the relatively moderate amount of 6 $6\frac{1}{2}$ $8\frac{1}{2}$ $17\frac{1}{2}$ sharp collision with the demand in case $104\frac{1}{2}$ 93 102 102the relatively moderate amount the relatively moderate amount relatively mo

perhaps more than the market for corporation securities continues sensitive to dency of money rates, and any signs of reaction finds buyers ready to accumulate bonds. Rail and industrial bonds moved irregularly, and that description applied to foreign Government and

municipal issues.

An advance of 2 cents a bushel which 88 68½ 68½ 68½ 7½ 3% reflect the week's record of exports. 123% 101 123% 101 125% 11 with the exception of the 9,675,000 bushels in the week ended on December 1, the largest for any week since November 17. The other options were firm and corn for a time showed the effect of sizeable buying orders, most of the advance, however, being lost later. Cotton continued to rise on short covering, the day's improvement extending

from 21 to 33 points. The foreign exchanges have acted for several days as though speculators, who received a severe drubbing on the short side early in the month, were waiting for further news about the proposed in-

FOREIGN EXCHANGE.

GREAT BRITAIN.

THE CONTINENT.

105 1/2 106 4/6 118 119 1/2 18 18 18 1/6 18 18 1/6 18 18 1/6 178 178 1/6 10 10 1/6

EX DIVIDEND TABLE.

December 28-

British American Oll Co., Ltd.......

1100	Demand 7.92 Cables 7.92	4 7.93	7.7
19.30	Belgium, cents a fra Demand 7.61 Cables 7.61	7.624	7.4
19.30	Switzerland, cents a Demand19.48 Cables19.50	franc: 19,49	19.4
19.30	Italy, cents a lira: Demand 4.419 Cables 4.42	4.48%	4.5
23.80	Germany, cents a market bernand	ark: .54% .54%	4
26.50	Sweden, cents a kro Demand24.90 Cables24.95	met	24.5
20.80	Norway, cents a kre Demand15.52 Cables15.57	15.70 15.75	15.4
26.50	Denmark, cents a kt Femand20.03 Cables20.08	20.13	19.4
	Greece, cents a drac Demand 4.30 Cables 4.35	thma: 4.25 4.30	4.5
	Spain, cents a peseta Demand14.87 Cables14.88	14.89	14.5
	Holland, cents a flor Demand36.50 Cables36.55	36.65	36.3
51.46	Russia, cents a rubi	.12	4

-14% .29 .40 .20 .41 1.96 1.95 1.30 1.40 1.21 .78 .79

SOUTH AMERICA. 32.44 Rio de Janeiro, cente a milreis:
Demand 12.87½ 12.87½ 12.87½
Cables 13.00 13.00 13.00
42.45 Ruenos Aires, cents a pesc:
Demand 33.37½ 33.62½ 23.12½
Cables 35.50 33.75 33.67½
103.42 Uruguay, cents a dollar:
Demand 70.87½ 70.75 70.25
Cables 71.12½ 71.00 70.50

The range of silver prices this year.
The range of silver prices this year.
London 4384d. Sept. 27 3084d. Mar. 4
New York funds in Montreal, \$68.75 prelew York... 7186e. Sept. 27 308c. Mar. 4
Sept. 27 308c. Mar.

THE NEW YORK HERALD, SATURDAY, DECEMBER 24, 1921. NEW YORK STOCK EXCHANGE QUOTATIONS. PRIDAY, DECEMBER 23, 1921. 1921. 488,038 15% 57% 37% \$\frac{840}{800}\$ Am Bosch M. \$\frac{34}{34}\$ \$\frac{33}{34}\$ 62 1/2 20 32 1/4 76 32 1/4 13 1/4 300 Phillips Jones 2100 Pierce Ar pf. 29%
4500 Pierce Oil ... 107%
1300 Pierce Oil pf. 65
209 P. C. C & St L. 79
100 Pitt Coal of P. 62½
100 P Coal of P pf 92
100 Pitts Steel pf. 33
200 Pitts & W Va. 24%
100 Pr Steel Car. 63
700 Prod & Ref pf 39
200 Pub Serv N J 65½
800 Pullman ... 107% 1
1300 Punta Al Sug. 27½
3600 Pure Oil ... 36%
100 Ry Steel Spr. 89%
100 Ry Steel Spr. 89%
100 Radding 2 pf. 44%
500 Reading 2 pf. 44%
500 Reming Type. 24%
500 Rep Iron & St. 50½
100 Rep Iron & St. 50½
2000 Rep I & S pf. 82½
2000 Rep I D N Y 49½
400 St Jos Lead ... 13%

2900 Royal D N Y. 49½ 50½ 4
400 St Jos Lead... 13¾ 13¾ 1
100 St L & San Fr 21¼ 21¼ 2
300 St Louis S W. 21 21 2
1200 St L S W pf. 31½ 31½ 3
200 Seab Air Line 2½ 2½ 2
100 Seab Air Line 2½ 2½ 2
100 Seab Air L pf 45¼ 45½ 7
300 Sears Roeb... 58¼ 59¾ 5
100 Sears R pf... 88% 88% 88% 81
100 Sears R pf... 88% 59¾ 5
100 Sears R pf... 88% 88% 85% 5
500 Shattuck Ariz. 8 8½
5000 Sinclair Cons. 21½ 22½ 2
5000 Sinclair Cons. 21½ 22 2
100 So P R Sugar. 32⅓ 32½ 3
2400 So Pacific ... 78% 79
1000 So Railway pf 44% 44¼ 41
1500 Stand Oll N J. 173 180

1500 Submar Boat... 4 4 3% 3% 3% — 2100 Superior Oil... 6 614 6 64 — 350 Superior Steel. 274 274 26% 26% — 200 Tenn Cop & C 10 10 10 10 + 5100 Texas Pacific. 45% 45% 45% 45½ + 18600 Tex Guif sul... 37% 40% 37% 39% + 18600 Tex Bac & O 27% 27½ 26% 27½ — 7500 Texas & Pac... 26 26% 26 26% 27% — 200 Tide Wat Oil... 139 139 135 135 — 1200 Tide Wat Oil... 139 139 135 135 — 1200 Tide Wat Oil... 139 139 135 135 — 14

82 1/2 50 1/2 13 1/4

Per Cent. Bid. Asked. Bid. Yeleva. 514: 100 5-32 100 1-4 100 5-32 3.65 15 100 5-32 100 1-4 100 5-32 3.65 15 100 5-32 100 1-4 100 5-32 3.65 15 15 100 5-31 100 1-4 100 5-32 3.75 15 15 100 11-32 100 7-16 100 11-32 3.70 14 100 10 11-32 100 7-16 100 11-32 3.70 14 100 100 11-32 100 7-16 100 11-32 3.70 14 100 100 11-32 100 11-16 100 23-32 4.05 104 100 21-32 100 22-32 100 21-32 4.15 14 100 10 10-32 100 23-32 100 19-32 4.20 14 100 19-32 100 23-32 100 19-32 4.20 14 100 19-32 100 23-32 100 19-32 4.20 14 100 19-32 100 23-32 100 19-32 4.20 14 100 19-32 100 23-32 100 19-32 4.20 14 100 19-32 100 23-32 100 19-32 4.20 14 100 19-32 100 100 1-8 100 4.35 1

SUBSCRIPTION RIGHTS.

ALBANY, Dec. 23 .- With the exception of fruit and hay, the staple crops of New York State have exceeded the estimates of production in 1921, according London, Dec. 23.—Trading of securities *June. by 100 11-32 100 21-32 100 21-32 4.15

*Aug. by 102 100 100 1-8 100 1-8 4.15

*Sept.. 445 100 100 1-8 100 12-32 100 21-32 4.20

*Sept.. 545 100 100 1-8 100 4.35

*Farms and Markets. Early indications to 1224.

*June. 545 102 3-8 102 1-2 102 2-8 4.67

*Rept. 545 101 13-16 102 1-15 101 13-16 4.67

*Acceptable in payment of Federal taxes on the dates of maturity.

*Whiter and spring wheat showed in a compared with the 1220 crop. Farms and Markets. Early indications trading follow:

creases compared with the 1920 crop. Potatoes fell slightly behind those of last Northern States Power pf. 4.00
Northern States Power pf. 1.75
Un. Royalles Co. a. 15. Jan. 27
Pacific Gas & Electric. 1.25
Un. Royalles Co. a. 15. Jan. 27
Pacific Gas & Electric. 1.25
Prairie Oil extra. 4.00
Prairie Pie Line. 5.00
U. S. Industrial Alcohol 1.75
Receipts for duties by the Custom House of heat. 1.75
Receipts for duties by the Custom House of North American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the Bourse to-day were firm.

CUSTOM HOUSE RECEIPTS.

Receipts for duties by the Custom House of Mass. 100.000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the World American Co. Jan. 14 5 1 1000,000 town of the Uses than 1,000,000 town of the Uses

TOPICS OF WALL STREET.

Traders were a little surprised yesterday by the strength of the general list after the preceding day's reactions. At the opening commitments were made for the decline by a great many traders and the early trading as a result brought renewed weakness which made it appear as though Friday would duplicate Thursday's day of lowering prices. A gradual stiffening of quotations occurred before noon, however prices. A gradual stiffening of quotations occurred before noon, however and for the remainder of the day a pajority of the active list moved to higher levels. The only group which showed 1½ consistent weakness all day long was the rails. Fractional losses were recorded in most of them, with here and there declines running into larger figures. United Drug and Texas-Guig Sulter getting up to a new record high about 40.

Finally Approve Coal Merger.

The weekholders of Burns Brothers have Shally approved the merger of
that corporation with William Farrell
& Sons, which removes the last obstacle
to carrying through the consolidation
plan. The court action brought by a
stockholder of Burns Brothers to prever t the merger was settled out of court
and the injunction precedings preventing ratification thereby brought to an
end.

Big Foreign Copper Buying.

The average buying of copper by for-eign interests during the last five months has been 64,000,000 pounds a month, which contrasts with 40,000,000 to 45,000,000 pounds monthly during the earlier months of the year. The aver-age exports of refined copper for three years before the war were 55,000,000 pounds monthly so that present ship-ments abroad are but slightly under the general pre-war average. In five months

American Locomotive.

The strength shown in the two pre-ceding days by American Lecomotive shares was continued again yesterday and they made a new high at 104, a

Call money was virtually unlendable in yesterday's late trading, the demand for it having been taken up at the renewal rate of 5 % per cent, in the New York Stock Exchange and 5 per cent.

The minimum for the former accurities of equal value." U. S. CERTIFICATES AND NOTES.

STAPLE CROP OVER ESTIMATE.

Month, Per Thurs, Approx.

Thurs, Approx.

State's Production, Except Hay
1822. Cent. Bid.

Asked. Bid. Yield.

And Fruit, Exceeds Predictions.

Narch 5 100 5-32 100 1-4 100 5-32 3.55

ANALY Dec. 22 With the execution.

FOREIGN MARKETS.

to Byrne A. Pyrke, Commissioner of was quiet. Quotations at the close of

DEPARTMENT STORE

vember, 1929. The number of individual sales as reported by twenty stores that keep such records was 7.3 per cent. greater. The average amount of the individual sale declined 12 per cent. from \$3.55 in November, 1929, to \$3.13 in November, 1929. vember, 1921.

order houses, but less favorably than sales by chain store systems. The chain store sales, however, are affected by the increase in the number of stores. The following table shows the changes:

ter getting up to a new record high about 40.

Sales Sales** Nov. 1921. Nov., 1920. Chgn.**

Usual Corn Products Dividends.

The directors of the Corn Products Refining Company declared yesterday its regular dividend of \$1 a share and its usual extra of 50 cents a share for the current quarter, payable on January 3. 20 to its stock of record on January 3. 2. 1s regular quarterly preferred stock dividend of \$1.75 a share also was declared, payable on January 14 to its goods, drug ard grocery stores were goods, drug ard grocery stores were goods. dividend of \$1.75 a share also was de-clared, payable on January 14 to its stock of record on January 3.

namediate bearing on the trade situa-tion in the last week, according to busi-ness reviews, was the arrival of lower temperatures, which resulted in an in-crease in the volume of retail purcrease in the volume of retail pur-chases, but with that accession the aggregate did not wholly satisfy

According to Dan's Review, "distribu-tion of heavyweight goods, which had been lagging in different quarters, degeneral turnover has not been of the same magnitude as in some other years, discouragement."

Bradstreet's State of Trade said in

general pre-war average. In five months ended with November 30 American producers disposed of 550,000,000 pounds of copper, of which 320,000,000 went abroad and 270,000,000 were delivered in this country. ance, the trend seems to be toward a luxuries seem to predominate, although the confectionery trade seems to have

LOSE TICKERS AND WIRES.

A second step in its campaign to clean up the stock market business as conducted by non-member houses in other cities was made known yesterday, when it was learned that New York Stock Exchange tickers and leased wires had been ripped out of seven out of town brokerage houses. Those houses, it was said, are in Grand Rapids, Saginaw. Toledo, Cleveland and Columbus.

In connection with that action, it was learned that no actual irregularities were uncovered in those houses, but their New York Stock Exchange facilities were removed because they refused to permit the exchange authorities to review their records. When a nonmember makes an agreement with a member of the New York Stock Exchange, using a leased which gives the exchange authorities the right at any time to go over the books of the non-member to determine whether or not his business is being wonducted in a manner conforming to the rules of the exchange.